



Appendix G
RUN-UP ENCLOSURE
COST ESTIMATE

August 27, 2004

COPY

Kary Lewis
Coffman Associates
237 N. W. Blue Pkwy, Ste 100
Lee's Summit, MO 64063
FAX: 816-524-2575

Dear Kary Lewis:

QUILITE International LLD is pleased to quote a budgetary price for the material and the installation labor plus foundation materials for an aircraft engine run-up shelter that is 16-ft high, 80-ft. wide, with a 50-ft. long return wall at each end that forms a "U" shape enclosure.

This shelter would be formed by 18 bays which are 10-ft. long. A total of 19 galvanized steel posts nominally 16 ½-ft high would support the panels forming each bay.

The bays would be formed by four (4) 4-ft. high panels stacked on top of each other. The bottom panel on each bay would be a precast concrete panel. The others would be QUILITE panels.

This shelter would have the same general appearance as the QUILITE shelter provided for American Airlines at San Luis Obispo Airport in San Luis Obispo, CA. That shelter is slightly larger. The width is approximately 90-ft., the depth is approximately 65-ft. and the height is 20-ft. The San Luis Obispo shelter also incorporates a 4-ft high concrete block wall around its base that is now replaced by a less expensive precast concrete panel. An attached photo illustrates the San Luis Obispo shelter. The other attached photo illustrates a similar QUILITE wall incorporating the precast concrete panel. A brochure containing illustrations of many QUILITE installations is being sent to you by mail.

The aesthetics of QUILITE walls are superior to virtually all other materials plus they are virtually maintenance free. Because they are self cleaning and they do not attract graffiti. However, if they do get tagged, the panels can be washed clear with hot water. Acoustically, they also appear to produce better noise reduction than most materials.

Another advantage of QUILITE is that they install very fast, easily 2,500 sq ft. can be installed per normal workday by a 4-man crew.

The budgetary price for the shelter recommended for you is developed as follows:

QUILITE material which includes all panels, posts, interface fixtures and fasteners is **\$75,500.00.**

The budgetary price estimated for caisson foundations under each post (16" dia. x 10 ft. deep/ Total of 19) is **\$13,300.00.**

The estimated labor price to install 19 posts is **\$4,000.00.**

The estimated labor price to install the wall panels is **\$14,600.00.**

The sum of these prices is **\$107,702.00.**

The price does not include grading and installing the floor inside the shelter nor does it include the installer charges for mobilization, de-mobilization insurance, profit and general conditions, shipping of materials to the site or sales tax.

Normally, our recommendation is to have local manufacturers near the installation site fabricate to the QUILITE drawings, the posts and concrete panels and minimize freight charges.

If you have questions, please contact us by phone, fax or email.

Sincerely, ***Rodman Kotter***

Rodman Kotter, QUILITE International LLC